



Pipe Buying Guide for Online Auctions

Pipe Buying Guide for Online Auctions. Created in the United States of America. This is a sample of the full version.

©2011 by Eric Lauritzen. All rights reserved.

<http://smokingpipetobacco.com>

©2011 Eric Lauritzen

Table of Contents

Chapter 1

INTRODUCTION

How eBay has changed pipe buying • Some great things about buying on eBay • Transparency and accountability • Variety

Chapter 2

ANATOMY OF AN ONLINE AUCTION

Understand the differences • You can bid more than you pay • You deal directly with the seller • Vital facts that must be understood

Chapter 3

CHOOSING A SELLER

Strategies for picking the right seller when you shop for pipes on eBay

Table of Contents

Chapter 4

DEVELOPING THE RIGHT MINDSET

Suggestions for adjusting your thinking and attitudes about shopping on eBay to maximize success and limit frustration and disappointment

Chapter 5

FINDING YOUR HIGH BID

Developing a sound bidding strategy and the method I use for determining my maximum bid.

Chapter 6

THE CHECKLIST

Possibly the most important chapter in the book. Here I explain what to look at on each auction before you place your bid.

Chapter
1**Introduction**

Visit any online community of pipe smokers and you will find a lot of discussion about buying pipes on eBay. Most of the stories you will find are positive. A pleased new owner of a pipe united with its seller.

Eventually you will find some discussion that isn't so positive. You will see milder complaints about auctions lost at the last minute, reports of the dreaded snipers and their unsportsmanlike conduct, and bidding wars that spun out of control.

Occasionally there are accounts of miscommunication between bidder and seller, sellers that did not meet the expectations of the buyer - shipping delays, poor packaging, and excessive shipping charges. Once in a while there are even more disappointing surprises when the pipe is removed from its parcel and discovered to be unusable or not as described.

PIPE BUYING GUIDE FOR ONLINE AUCTIONS

Chapter *1*

Of course not every sad story is reported. My guess is there are a lot more disappointed bidders and buyers than we hear about. Most of us are a gentlemanly lot and prefer not to gripe, especially when it is obvious we've been at fault or the misfortune could have been avoided.

The purpose of this guide is to increase the number of satisfied buyers and reduce the number of stories with unhappy endings. This would be a good thing for everyone. The vast majority of sellers out there want their buyers to be happy with their purchase and no pipe smoker wants to waste his money on a bad deal.

The upstanding sellers on eBay do pipe smokers and our hobby a great service - they provide excellent pipes at competitive prices. They collectively maintain for us a virtually unlimited variety of pipes to meet the desires of pipe smokers and collectors of all types, ranging from those with modest financial means to high-end collectors. Among them are skilled craftsmen who expertly refurbish used pipes that may have otherwise ended up at a local dump were it not for the market eBay helped stimulate for them.

PIPE BUYING GUIDE FOR ONLINE AUCTIONS

Chapter *7*

With this guide I want to connect buyers who may be timid about buying pipes with the sellers who will meet their requirements without disappointment. Here I intend to provide buyers (and possibly some sellers) with the knowledge they need to practice due diligence and make an informed decision before they click that buy or bid button. I think this will save everyone a lot of grief, regret, postage on returns, and hard feelings.

If you are new to buying pipes on eBay, had some misfortune, or just find the whole process stressful this guide is for you.

HOW EBAY HAS CHANGED PIPE BUYING

Few things have had the impact on the pipe market that eBay has. Online auctions have been great for pipe buyers in many ways while also introducing some challenges also.

END OF SAMPLE

You have reached the end of the free sample. To purchase the complete guide visit:

[HTTP://SMOKINGPIPETOBACCO.COM/PIPE-BUYING-GUIDE/](http://smokingpipetobacco.com/pipe-buying-guide/)

MORE ABOUT THE GUIDE

Purchasing anything on eBay can be a daunting and frustrating experience. Pipes are no different. There are a lot of questions that come up. “Can I trust this seller? What should I bid? When should I bid? Am I going to be ripped off?”

The purpose of this guide is to help you bid on pipes with confidence. I want you to be able to take advantage of the *huge selection of pipes available on eBay* with less worry. With a little effort on your part you can choose sellers more wisely, decrease your chances of falling victim to bidding wars, end your frustration with auction snipers, and greatly improve your chances of avoiding problematic transactions.

I packed a lot of information into this guide. Included in the guide:

- ✿ The importance of understanding key differences between online auctions and in-person auctions
- ✿ How eBay has improved pipe buying and collecting
- ✿ How to avoid bidding wars
- ✿ How to choose the best sellers and spot the less trustworthy sellers
- ✿ What you can learn about a pipe auction by “reading between the lines”
- ✿ How not to let snipers get the best of you
- ✿ My strategy for timing my bid
- ✿ The step-by-step method for how I determine a pipe’s value to me and my maximum bid

-
- ✿ Help you adopt reasonable expectations about estate pipes
 - ✿ My 16-point checklist for investigating pipe auctions and steering clear of disappointment
 - ✿ And more...

WHO THIS GUIDE IS FOR

If you are new to buying pipes on eBay or you experience stress and uncertainty when shopping online auctions this guide is for you. If you have had disappointment with pipes you bought on eBay my checklist may help you spot the red flags and systematically rule out the common areas of disappointment in the future.

If you buy anything on eBay much of this information will help you bid with more confidence on other items too - not just pipes.

Purchase the full version of the guide now

<http://smokingpipetobacco.com/pipe-buying-guide>